

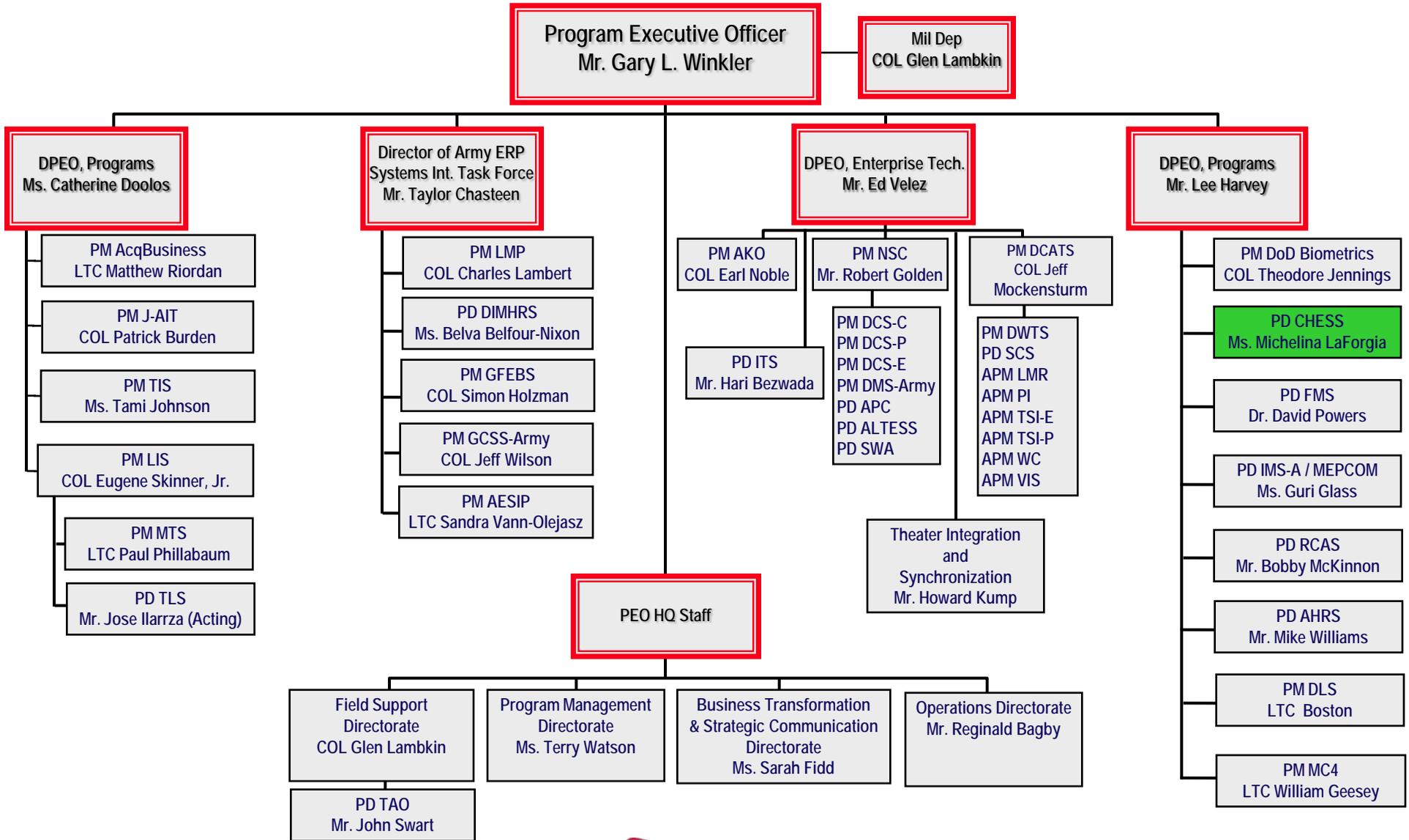
COMPUTER HARDWARE, ENTERPRISE SOFTWARE AND SOLUTIONS (CHESS)

PROGRAM OVERVIEW

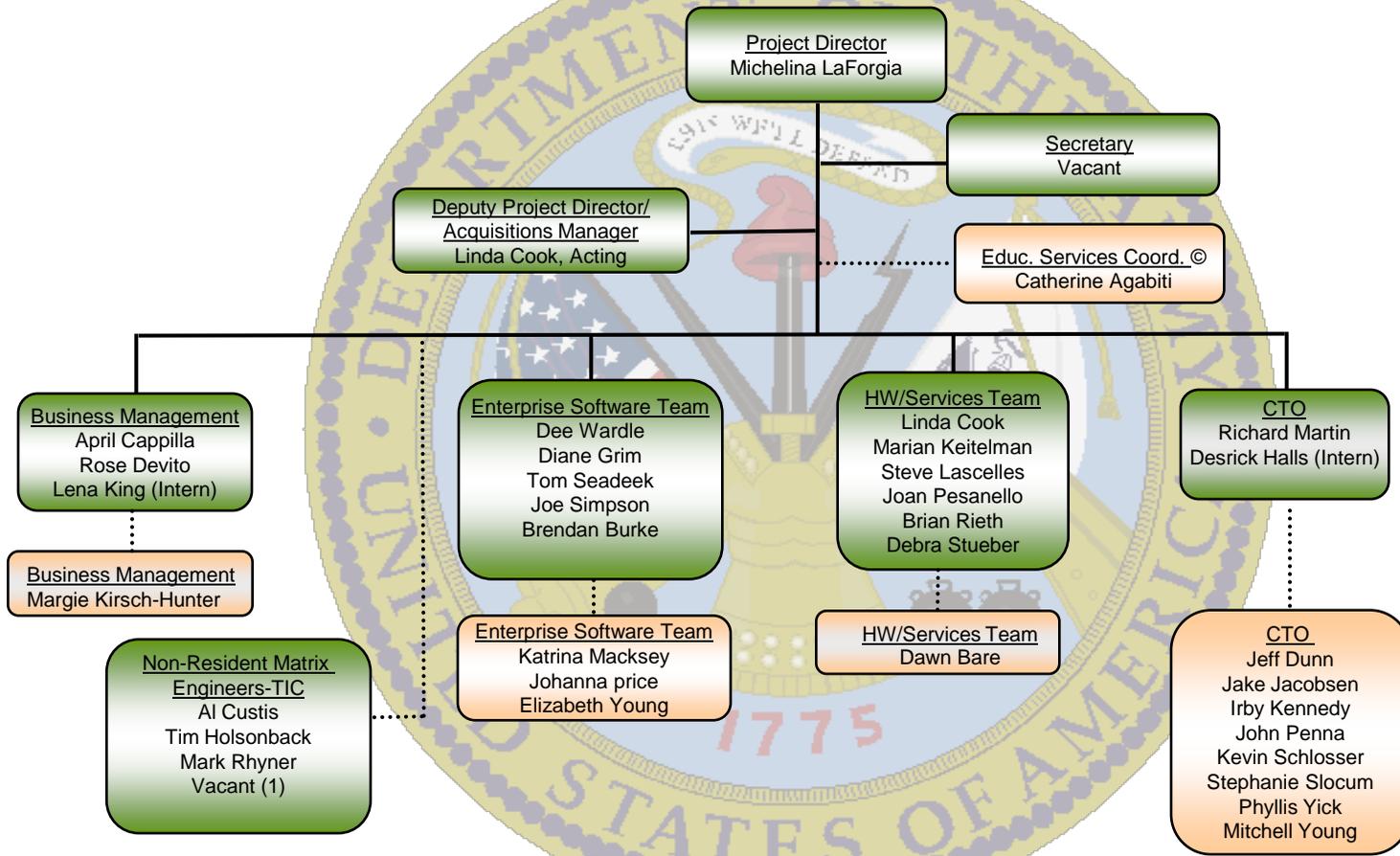


Presented By:
Michelina LaForgia
Project Director
25 March 2009

PEO EIS ORGANIZATION CHART



CHESS ORGANIZATIONAL STRUCTURE



PROGRAM DESCRIPTION

Mission Statement:

Be the Army's Primary Source to support the Warfighter's Information Dominance objectives by developing, implementing, and managing Information Technology contracts that provide comprehensive hardware and software solutions with Enterprise-focused support services within the Army Knowledge Enterprise Architecture.

Characteristics / Description:

- Information Technology Enterprise Solutions (ITES) and Army Desktop and Mobile Computing (ADMC) provide commercial IT HW, SW, and Services.
- Enterprise Software Initiative (ESI) agreements generate cost savings across the DoD.
- Online ordering through CHES's *it e-mart* streamlines the IT procurement process.

Special Features:

- Consolidated Buy: Notebooks and Desktops offered twice per year at rates up to 40% off GSA, based on ADCM contracts.
- ESI: Uses Stock Fund dollars with an approved Business Case Study to fund enterprise volume requirements.
- *it e-mart*: Establishes IT e-commerce procurement process through AKO channel.

Capability / Improvements:

CHES business processes provide:

- ITES, ADCM, and ESI enterprise level agreements at significant volume level discounts.
- PKI Enabled/Active Directory Enabled systems & software.
- Network Manageability of Desktops & Servers.
- Compliance with DoD and HQDA policies on Standardization and Interoperability.

ARMY CIO/G-6 500-DAY PLAN

STRATEGIC GOAL #4



- Ensure Army Information Management and Information Technology Investments Maximize Joint and Army Capabilities
 - Objectives
 - [2] Buy Information Technology Hardware/Software and Services at the Army Enterprise Level to Reduce Costs
 - Near Term Initiatives
 - Continue to plan and implement the Army's Commodity Buy Program twice per year
 - Work within both the DoD Enterprise Software Initiative and the federal Smart BUY program to compete and award Enterprise-level software agreements based on specific Army requirements

AUTHORITY: HARDWARE

- Army Regulation 25-1: "Army Knowledge Management and Information Technology Management"

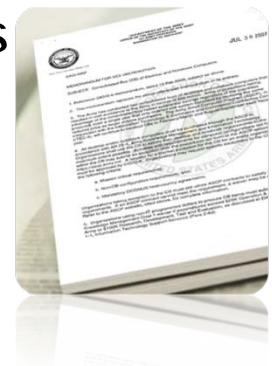
- CHES is the "primary source" for purchases of "COTS software, desktops, and notebook computers regardless of dollar value and for all other IT purchases greater than \$25K"
- "primary source" requires CHES wavier for other sources

... This regulation applies to the Active Army, the Army National Guard of the United States/Army National Guard, and the United States Army Reserve unless otherwise stated. (Applicability, p.i.)

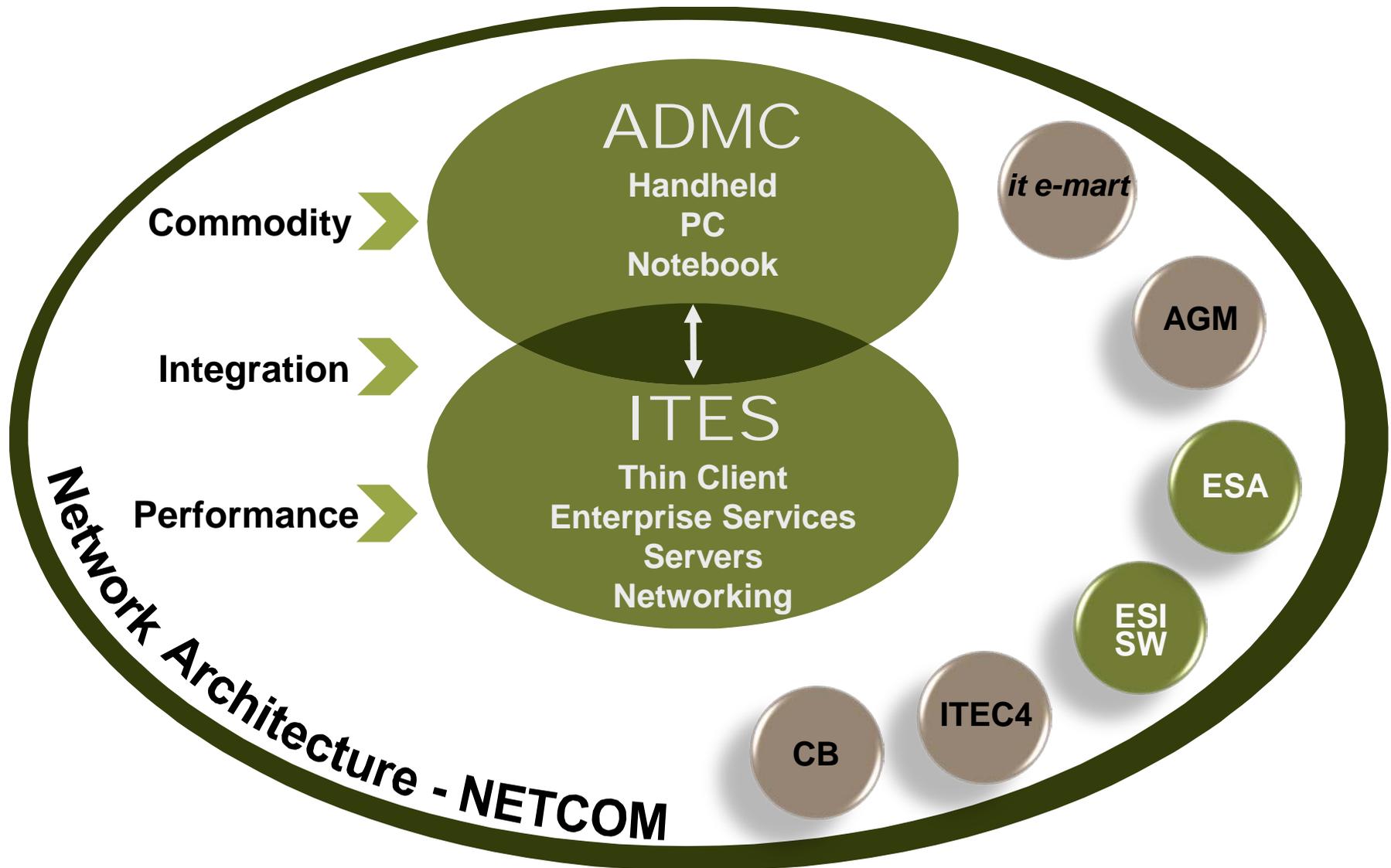
... It applies to information technology contained in both business systems and national security systems (except as noted) developed or purchased by the Department of Army. (Summary, p.i.)

- CIO/G-6 Memorandum, 30 Jul 07 - all Desktop and Notebook computers be purchased through the CHES Consolidated Buy (CB) program

- Exceptions for mission critical requirements, non-conforming specs and host country agreements
- Blanket Exceptions by Army CIO/G-6



CHESS OPERATIONAL CONCEPT

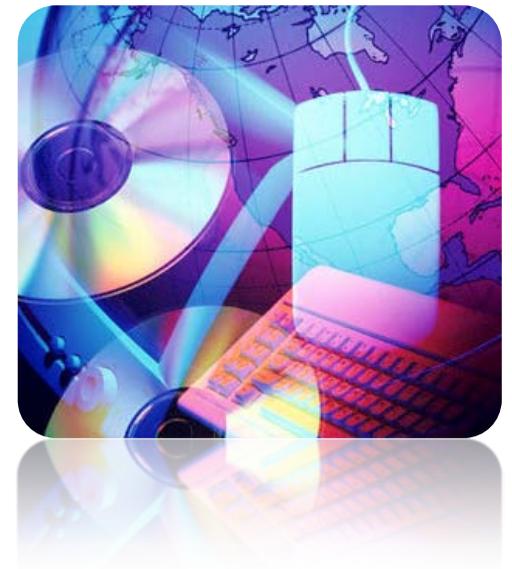


- **Contract Requirement: Compliance with DoD, Army and NETCOM Standards**
 - **NETCOM Army Enterprise Desktop Standardization**
 - **Army Golden Master (Federal Desktop Core Configuration)**
 - **Electronic Product Environmental Assessment Tool (EPEAT)**
 - **DoD IT Standards Registry (DISR)**
 - **Information Assurance (AR 25-2/OIA&C Approved Products List)**
 - **Internet Protocol Version 6 (IPv6)**
 - **Networthiness (AR 25-1 and TA 2004-005)**
 - **Section 508 (§1194.26)**
 - **Smart Card Reader (CAC – NIST IR 6887)**
 - **Trusted Platform Module – (TPM v1.2)**
 - **Wireless Networking (DoDD 8100.2 & AR 25-2)**
 - **UID, RFID, NETCOM TECHCONs, etc.**



ARMY GOLDEN MASTER (AGM)

- The AGM is the Army's defined baseline standard for the Office Productivity computing environment
- The AGM provides:
 - Core standard operating systems
 - Standard desktop core application environment
 - Current, standardized, and approved security templates
- Build is managed by NETCOM
- Distribution managed by the Army Microsoft Enterprise License process through Softmart and CHESS
- One major release annually, updates available monthly



COMMERCIAL IT - HARDWARE

Army Desktop and Mobile Computing-2 (ADMC-2)

W91QUZ-06-D-0001 to 0009

Contract Holder

Telos, Dell, CDW-G
HP, ITG, Transource, Emtec
MPC-G, NCS

OEMs

HP, Compaq, Itronix, Dell, Lexmark, Xerox,
IBM, Panasonic, Samsung, Saguaro,
Mirage, Roadrunner, Samsung, MPC, NCS,
Lexmark

Information Technology Enterprise Solution-2 Hardware (ITES-2H)

W91QUZ-07-D-0006 to 0011

Contract Holder

Dell, IBM, GTSI
CDW-G, Apptis
WWT

OEMs

Cisco, Dell, EMC, IBM, Network Appliance Sun,
Panasonic, Gateway, Foundry, HP, MPC, EMC,
Quantum, Clearcube, Sun, Hitachi, Samsung,
Core Data, Wyse, SGI

Small Business



ADMC-2 OVERVIEW

- Nine (9) Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
- Firm Fixed Price (with Economic Price Adjustment)
- Contract Life: 10 Years including options (expires Apr 2016)
- Open to Army, DoD, and Federal Agencies
- Program Maximum: \$5B across all contracts for life of contracts (including all options)
- Decentralized Ordering
- No Program Fee

ADMC-2 SCOPE

- Purchase or lease of desktops, notebooks, printers, VTC and their ancillary items. Includes related services.
- Army's Program for desktop and notebook Consolidated Buys (CBs)
- Includes Technology Refreshment, Replacement and New Technology Provisions

ARMY CONSOLIDATED BUY (CB) - DESKTOP AND NOTEBOOK



- Objective
 - Reduce Army costs and standardize the IT Enterprise
- Considerations
 - Cost, Technical, OEM Flexibility, Schedule, O&M
 - NETCOM Army Enterprise Desktop Standardization
- Contracting Process
 - Current CHESS IT Contract Holders offer special discounts
 - Online Process – *it e-mart*
 - Customer compares technology, prices, support features
 - Decentralized Ordering by Customer's Contracting Activity
- CHESS Advantages
 - **No CHESS Fee**
 - Already Standards/Policy compliant (ADMC)
 - Army Golden Master (AGM) load at factory
- Exception Process
 - Mission Critical and Non-conforming specs

CB PROCESS

- CB conducted twice each fiscal year (Feb-Apr and Aug-Sep)
- CHES/TIC/NETCOM determine CB Specifications
- ITEC4 negotiates with ADMC-2 contractors for special discount pricing during the designated CB period
- Products and prices are posted on CHES website
- Customers determine their desktop and notebook requirements
- Customers provide requirements and funds to contracting POC
- Contracting officer makes award determination and issues a delivery order to the successful contractor or customer uses credit card on *it e-mart* to make purchase

CB PRODUCTS

- CB Minimum Standard Configuration established for:
 - Desktops
 - Small Form Factor
 - Mini-Tower
 - Notebooks
 - Mainstream
 - Specialty
 - Lightweight
 - Ruggedized/Semi-Ruggedized
 - Displays
 - Small (19") and Large (minimum 20") flat panel displays
 - Options & Upgrades
 - Memory Expansions
 - Hard Drive Upgrades
 - Added Hard Drives
 - DVD R/W Optical Drive
 - Port Replicators (Notebooks)
 - Carrying Case (Notebooks)
 - Extra Battery (Notebooks)
 - Warranty Upgrades
 - Quad-Core

WHAT'S NEW FOR CB8

- Ordering Period
 - 2 Feb 2009 – 17 Apr 2009
 - 11 Weeks!
- 2 New Notebook Categories
 - Lightweight
 - Ruggedized/Semi-Ruggedized
- Army User Guide
 - Benchmarks, battery life, system level performance

CB COMPARISON TOOL - SMALL FORM FACTOR DESKTOP (CB8)

Computer Hardware, Enterprise Software and Solutions :: it e-mart :: - Windows Internet Explorer

https://ascp.monmouth.army.mil/scp/cb/cb_compare.jsp

File Edit View Favorites Tools Help

Computer Hardware, Enterprise Software an...

ARMY CHESS COMPUTER HARDWARE, ENTERPRISE SOFTWARE AND SOLUTIONS

Contracts Enterprise Software Agreements Order Status No Cost Software Army CHESS at LandWarNet 2009 AKO ARMY ONLINE

it e-mart Set Active Cart > Temporary Cart (0 Items for \$0.00) View Cart Cart Manager

Search Entire Catalog Go Advanced RFP / RFP Manager

Login OR Register Now! Feedback Toll Free: 888.232.4405

Consolidated Buy(CB)

Return

Note: For best viewing results maximize your browser window.

Print

Please select your pricing option: CONUS OCONUS
(To change between the CONUS and OCONUS pricing, click on the appropriate radio button.)

All Prices include shipping!

Small Form Factor Desktop Comparison Results

	Hide	Hide	Hide	Hide
Vendor	EMTEC FEDERAL	HEWLETT PACKARD	ITG	TELOS
Contract	W91QUZ-06-D-0007	W91QUZ-06-D-0004	W91QUZ-06-D-0005	W91QUZ-06-D-0001
Manufacturer	Hewlett-Packard	Hewlett-Packard	HP	Dell
Model	dc7900 Small Form Factor/ KP721AV	HP Compaq dc7900 Small Form Factor	DC5800	Optiplex 960SFF
				
CONUS CLIN	0910AA	0910AA	0910AA	0910AA
CONUS ADMC Price	874.00	870.00	793.44	1067.54
CONUS CB Price	490.00	503.00	541.00	721.05

44%
Cost Savings

42%
Cost Savings

32%
Cost Savings

33%
Cost Savings

CB COMPARISON TOOL - MAINSTREAM NOTEBOOK (CB8)

Computer Hardware, Enterprise Software and Solutions :: it e-mart :: - Windows Internet Explorer

https://ascp.monmouth.army.mil/ascp/cb/cb_compare.jsp

File Edit View Favorites Tools Help

Computer Hardware, Enterprise Software an...

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Consolidated Buy(CB)

Return Note: For best viewing results maximize your browser window. [Print](#)

Please select your pricing option: CONUS OCONUS
(To change between the CONUS and OCONUS pricing, click on the appropriate radio button.)

All Prices include shipping!

Mainstream Notebook Comparison Results

	Hide	Hide	Hide	Hide
Vendor	CDW-G	DELL	HEWLETT PACKARD	TRANSOURCE
Contract	W91QUZ-06-D-0003	W91QUZ-06-D-0002	W91QUZ-06-D-0004	W91QUZ-06-D-0006
Manufacturer	Lenovo	Dell	Hewlett Packard	Transource
Model	ThinkPad T500	Dell Latitude E6500	HP EliteBook 8530p Notebook PC	NB-M15
				
CONUS CLIN	0913AA	0913AA	0913AA	0913AA
CONUS ADMC Price	1861.60	1204.10	1189.00	1286.00
CONUS CB Price	933.70	919.00	916.00	995.00

**23%
Cost Savings**

**14%
Cost Savings**

**21%
Cost Savings**

**20%
Cost Savings**

CB COMPARISON TOOL – (CB8) RUGGED/SEMI-RUGGED NOTEBOOKS

Consolidated Buy(CB)

[Return](#)

Note: For best viewing results maximize your browser window.

[Print](#)

Please select your pricing option: CONUS OCONUS
(To change between the CONUS and OCONUS pricing, click on the appropriate radio button.)

All Prices include shipping!

Ruggedized/Semi-Ruggedized Notebook Comparison Results

	Hide	Hide	Hide	Hide	Hide
Vendor	EMTEC FEDERAL	ITG	NCS	TELCS	CDW-G
Contract	W91QUZ-06-D-0007	W91QUZ-06-D-0005	W91QUZ-06-D-0009	W91QUZ-06-D-0001	W91QUZ-06-D-0003
Manufacturer	Dell Computer Corp.	Panasonic	NCS Technologies, Inc.	Dell	Panasonic
Model	XFR D630 224-0478/ T7500	CF-30	Magnus RNM101-LX15 (CLIN# 104715)	Latitude E6400 ATG	CF-52
					
CONUS CLIN	0915AA	0915AA	0915AA	0915AA	0915AA
CONUS ADMC Price	3690.00	3547.12	4631.65	2919.91	1960.20
CONUS CB Price	2740.00	3289.00	3450.00	1499.95	1712.88

26%
Cost Savings

7%
Cost Savings

26%
Cost Savings

49%
Cost Savings

13%
Cost Savings

CB BUSINESS REPORT

	CB 1 Aug/Sep 05	CB 2 Feb/Mar 06	CB 3 Aug/Sep 06	CB 4 Feb/Mar 07	CB 5 Aug/Sep 07	CB 6 Feb/Apr 08	CB 7 Aug/Sep 08	All CBs
Total Desktop Quantity	26,629	14,466	54,207	19,446	61,066	26,913	63,370	266,097
Total Notebook Quantity	11,439	5,481	35,203	28,580	66,852	33,837	76,514	257,906
Total CB Sales (\$M) *	\$28.9	\$16.8	\$78.7	\$45.1	\$105.9	\$50.0	\$114.5	\$439.9
Discount from ADCMC Pricing	23-33% (ADMC-1)	31-37% (ADMC-1)	20-40% (ADMC-1)	0-39% (ADMC-2)	4-49% (ADMC-2)	3-47% (ADMC-2)	4-41% (ADMC-2)	0 - 49%
CB Cost Avoidance (\$M)	\$11.7	\$8.9	\$31.4	\$16.7	\$35.8	\$18.1	\$31.1	\$153.7M

* Monitors and Upgrades separate

As of: 28 Oct 08

ITES-2H OVERVIEW

- Six (6) Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
 - Apptis, CDW-G, Dell, GTSI, IBM, WWT
- Firm Fixed Price (with Economic Price Adjustment)
- Contract Life: 5 Years including options (expires Feb 2012)
- Open to Army, DoD, and Federal Agencies
- Program Maximum: \$5B across all contracts for life of contracts (including all options)
- Decentralized Ordering
- No Program Fee

ITES-2H SCOPE

- Purchase or lease of IT hardware solutions - Includes server, storage and network environment hardware, software, and warranty. Provides:
 - Discounted Catalog Product and Warranty Areas I - IX
 - Army Information Assurance (IA) Approved Product List (APL) Items
 - Related services
- Includes Technology Refreshment, Replacement and New Technology Provisions

COMMERCIAL IT – SERVICES

Microsoft



BAE SYSTEMS

Booz | Allen | Hamilton



GENERAL DYNAMICS
Network Systems



NORTHROP GRUMMAN
Information Technology



QSS Group, Inc.



Microsoft Premier Support (MPS-1)

DAAB15-02-D-1002

Microsoft

Information Technology Enterprise Solutions-2 Services (ITES-2S)

W91QUZ-06-D-0001 to 0005 and W91QUZ-06-D-0010 to 0020

IBM, GD, EDS, SAIC, LM, CSC, CACI, BAH, **QSS**,
Apptis, **STG**, BAE, NCI, Northrop Grumman, Harris,
Pragmatics

Small Business



ITES-2S OVERVIEW

- Sixteen (16) ID/IQ Contracts
- Firm Fixed Price Rates (with EPA), Time and Material, Cost
- Contract Life: 9 Years (with options), expiration Apr 2015
- Program Maximum: \$20 Billion
- Open to Army, DoD and Federal Agencies
- Decentralized Ordering
- No Program Fee

ITES-2S TASK AREAS

- Business Process Reengineering
 - Business Case Analysis
 - Gap Analysis
 - Risk Management
- Information Systems Security
 - Computer Security Incident Response
- Information Assurance
 - Disaster Recovery
 - Continuity of Operation
 - Contingency Planning
 - Systems Certification & Accreditation (DITSCAP)
 - Security Architecture Design
- Information Technology Services
 - Biometrics
 - Configuration Management
 - Video Teleconferencing
 - Performance Benchmarking
- Enterprise Design, Integration, and Consolidation
 - Information & Knowledge Engineering
 - Market Research & Prototyping
 - Integrated Solutions Management
- Network Support
 - Network & Telecommunications Infrastructure Support
 - Office Automation Support
 - Seat Management/Asset Management
- Systems Operation and Maintenance
 - Help Desk Support
 - Computer Center Tech Support
 - Legacy Systems Maintenance
- Program/Project Management
 - IT Policy and Planning
 - Change Management
 - IT Strategic Planning
- Education/Training

ITES-2S TASK ORDER REQUEST (TOR) PROCESS

- TORs subject to Fair Opportunity
 - All contractors solicited unless limited justification provided
- 20 – 24 Day Goal for Task Order Requests (TORs)
 - Release of TOR to Task Order Award
 - Contractors have 10 days to respond to RFP - negotiable
 - Controlled by Ordering Contracting Officer
- Performance-Based Contracting - recommended approach
 - Develop Performance Work Statement (PWS) or Statement of Objectives (SOO) in lieu of Statement of Work (SOW)
 - Industry proposes SOW and Metrics to be Measured

INFORMATION TECHNOLOGY SERVICES - SMALL BUSINESS (ITS-SB) - ACQUISITION



- Provide services not otherwise defined on other CHESS contracts
- Contract Type:
 - ID/IQ
 - Multiple-Award Performance-Based contracts
 - Fixed labor rates: flexible task order pricing
 - Firm Fixed Price
 - Time & Materials
 - Cost Plus
 - Term: 3-year base with one 2-year option
 - Open to Army, DoD and Civilian Agencies
- Small Business definition: Size Standard \$25M, NAICS Code 541519
 - Other Computer Related Services
- Estimated Dollar Value: \$400M
- Award: 3QFY09

DoD ENTERPRISE SOFTWARE INITIATIVE (ESI)

- Established June 1998 by DoD CIO
- Mission
 - Lower total cost of ownership across DoD, Coast Guard and Intelligence communities
 - Establish and manage enterprise COTS IT agreements, assets and policies
- Methodology
 - Chaired by an OASD(NII)/CIO staffer
 - Co-chaired by Navy, Army or Air Force Working Group rep (currently Navy)
 - DoD Components appoint Software Product Manager (SPM) to:
 - Consolidate requirements and develop business case
 - Negotiate best-value deals
 - Administer resulting agreements
- Goals
 - Reduce acquisition and support costs by leveraging DoD buying power
 - Provide best, most flexible JTA-conforming software
 - Obtain buy-in for DoD enterprise-wide software agreements
 - Create a funding mechanism that incentivizes the use of DoD-wide software initiatives

DOD ESI AUTHORITY

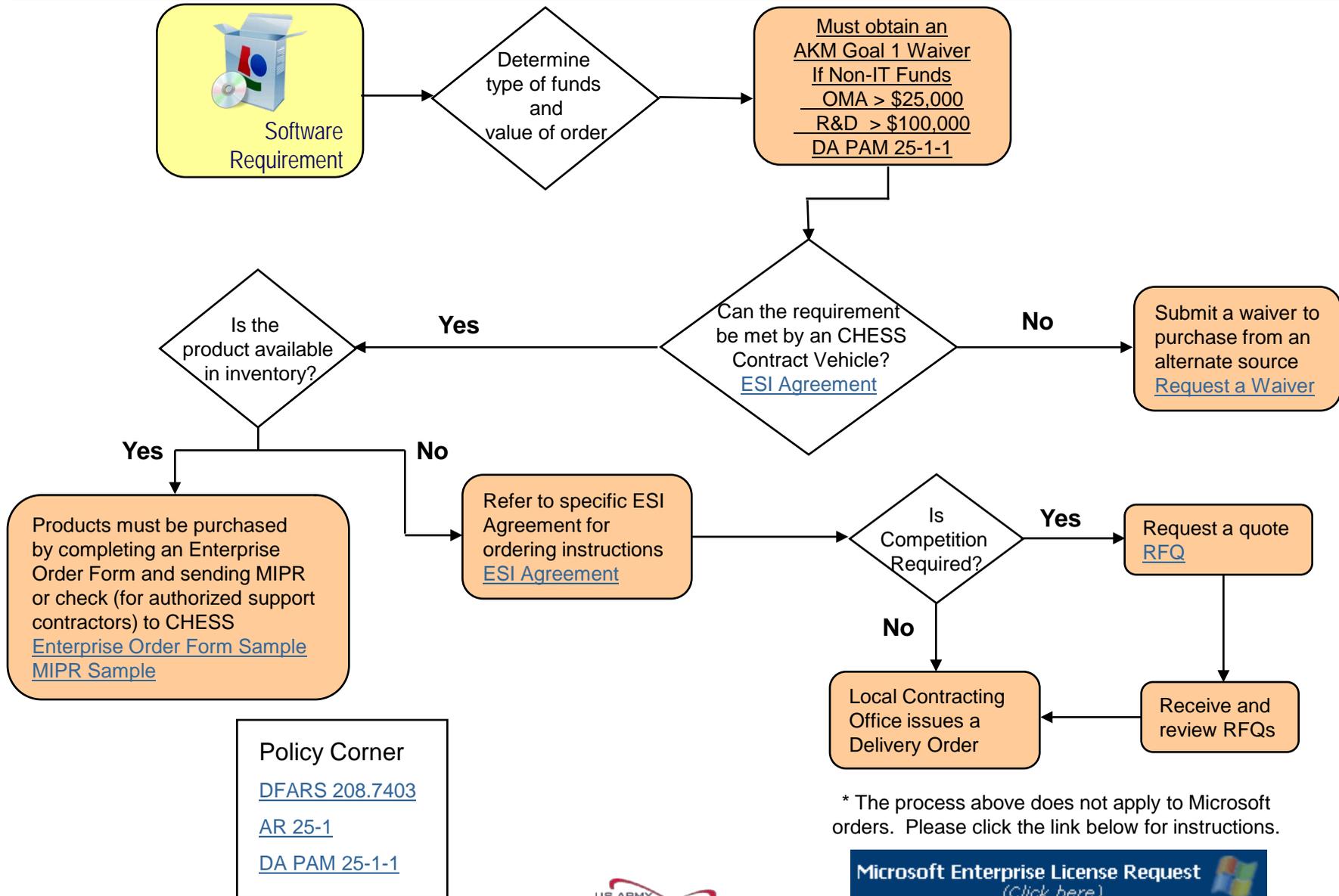
- DFARS 208.7402: DoD Enterprise Software Initiative
 - Procure COTS Software IAW DoD Enterprise Software Initiative (ESI)
 - ESI Order of Precedence
 - DoD Inventory
 - DoD Enterprise Software Agreement (ESA)
 - Other means
 - Designate Agency Software Product Manager (SPM)
 - CHES
S designated Army SPM 02 Dec 02
 - CIO/G-6 and Army Acquisition Executive designated PEO EIS Army oversight of ESI and AWCF (2003)
 - Ensure utilization of DoD inventory
 - Establish ESAs as requirements identified/validated
 - Adjust terms and conditions within scope of ESA
 - Issue waivers from ESI requirements IAW AR 25-1 and DA IT Purchasing Guide (Sep 06)
 - Manage AWCF funds for borrowing; approved by PEO EIS

ESI POLICIES AND AUTHORITIES (con't)

- FAR – Rule pending for SmartBUY mandate (72 Fed.Reg. 61603)
- DFARS - 208.7403
- AFARS – Army Audit Agency recommended revision pending
- AR 25-1 (6-2)
- DA PAM 25-1-1

- Government-wide ESI managed by OMB
 - To leverage the federal government's buying power to achieve lower software licensing costs and equal or better terms and conditions
 - Interagency team led by GSA
 - FAR rule pending: GSA SmartBUY mandatory unless waived by AAE (72 Fed.Reg.61603)
 - DoD SmartBUY Policy – 22 Dec 2005
 - Acquire COTS software through existing ESI or SmartBuy
 - “Always” consult with ESI Team prior to negotiating large requirements
 - Permit conversion of new agreements to SmartBuy within 12 months

SOFTWARE PROCESS FLOW CHART*



Policy Corner
[DFARS 208.7403](#)
[AR 25-1](#)
[DA PAM 25-1-1](#)

* The process above does not apply to Microsoft orders. Please click the link below for instructions.

Microsoft Enterprise License Request
 (Click here)

CHESS MANAGED ESI AGREEMENTS

<u>Enterprise Agreements</u>	<u>Discount Range</u>
<ul style="list-style-type: none"> ■ CA Unicenter (C-EMS2) (Inventory) <ul style="list-style-type: none"> ● Includes BPwin/Erwin 	64%
<ul style="list-style-type: none"> ■ Citrix (Inventory) 	4-42%
<ul style="list-style-type: none"> ■ Form Flow * 	No Cost
<ul style="list-style-type: none"> ■ Ghost (Centrally Funded) 	No Cost
<ul style="list-style-type: none"> ■ IBM Software Products (Immix) 	4-19%
<ul style="list-style-type: none"> ■ MS Premier Support (MPS 1) 	4%
<ul style="list-style-type: none"> ■ NETIQ 	10-18%
<ul style="list-style-type: none"> ■ Oracle (SmartBUY) (Army Inventory) <ul style="list-style-type: none"> ● DLT, Mythics - Database and ERP ● Immix Technologies, TKCIS – BEA Software Products 	26-84%
<ul style="list-style-type: none"> ■ PureEdge Viewer/Silanis Approvel * 	No Cost
<ul style="list-style-type: none"> ■ ProSight (SmartBUY) 	3-39%
<ul style="list-style-type: none"> ■ Quest (SmartBUY) (Army covered) <ul style="list-style-type: none"> ● DLT 	3-48%
<ul style="list-style-type: none"> ■ Sybase (DEAL-S) (Inventory) 	64%
<ul style="list-style-type: none"> ■ Web Filtering (Army only) 	13-87%
<ul style="list-style-type: none"> ■ WINZIP (SmartBUY) (Centrally Funded) 	98%
<ul style="list-style-type: none"> ■ Asset Management (2 SmartBUY's, 3 ELA's) (Army) 	1 – 67%

Total Cost Avoidance
\$3.8B
Since 1999!

SmartBUY – Open to all Federal Government Agencies

Small Business

* Download Only

DOD-WIDE ESI AGREEMENTS

<u>Enterprise Agreements</u>	<u>Discount Range</u>
■ Adobe (Navy) (4 ELA's)	1- 60%
■ BEA (Navy) (3 ELA's)	1-10%
■ Business Objects (DLA)	5-20%
■ Enterprise Resource Planning (ERP):	5-51%
● ERP Services (5 ELA's)	
● ERP Products (4 ELA's)	
■ Gartner (Navy)	1-4%
■ HiSoftware (Navy)	43-58%
■ iGrafix (3 ELA's) (Navy)	21-69%
■ Information Assurance	
● Anti-Virus Products (3 ELA's)(DISA)	No Cost
● Data At Rest (Air Force) (12 ELA's)	1-10%
■ Manugistics (SmartBUY) (DLA)	25-40%
■ Mercury (DLA)	1-10%
■ Merant (Navy)	1- 21%
■ Microsoft Products and Software (Navy)	1-10%
● Softmart – Army MS ELA	14-72%
■ Novell (SmartBUY) (Navy)	1-10%
■ RWD (Navy)	35-57%
■ Sun (3 ELA's) (Navy)	4-35%
■ Symantec Products (Air Force)	10-48%
■ Red Hat Linux (DISA)	1-10%
■ TOWER Software (Air Force)	1-10%
■ Telelogic (Navy)	1-15%
■ Xacta (SmartBUY) (Air Force)	36-46%
■ ESRI (SmartBUY)	
■ Meridio (SmartBUY)	
■ Minitab (Navy)	

SmartBUY - Open to all Federal Government Agencies

Small Business

MS HOME USE PROGRAM (HUP)

- Open to Active Military and Government Civilians
- Approximate cost is \$21.95 for shipping and handling
- Available Products
 - Office
 - Office for Mac
 - Visio
 - OneNote
 - Project
 - Sharepoint Designer
- Only 2007 versions are available
- Office for Mac 2008 was released 1 Apr 2008

CHES*S* it e-mart

Computer Hardware, Enterprise Software and Solutions :: it e-mart :: - Microsoft Internet Explorer

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Address <https://ascp.monmouth.army.mil/scp/index.jsp> Go Links

ARMY CHES*S* Contracts Enterprise Agreements Order Status No Cost Software Army CHES at LandWarNet 2008 AKO

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CHES (formerly known as ASCP) is the Army's Commercial Center of Excellence and "Primary Source" for Information Technology (IT) products and services. This web site is designed to assist visitors in obtaining information about CHES and about our Information Technology Contracts and Blanket Purchase Agreements. Our mission is to support all Army customers' commercial IT requirements - quickly and economically. [More about CHES](#)

Consolidated Buy
CB7 is now closed

Smart Card (CAC) Readers & Software
(Click here)

Information Assurance Approved Products List (IA APL) Acquisitions

Microsoft Home Use Program
Need Forms Management Software? FormFlow Filler and PureEdge Viewer Software is

Shop Our Online Catalog
Browse our most requested products:
▶ [Notebooks](#), ▶ [Desktops](#), ▶ [Servers](#),
▶ [Printers](#), ▶ [Enterprise Agreements](#), ▶ [Services](#)
or try Advanced search. [Advanced Search](#)

Microsoft Enterprise License Request
(Click here)
AKO Login Required.

CHES News
 CHES Awarded Army Knowledge Award E-Army Initiative at LandWarNet: CHES utilized its e-commerce website, the it e-mart, to execute the Army's Consolidated Buys (CB) of desktop and notebook co...
 Revocation of Adobe Acrobat Software Policy dated 08 Aug 2007: Revocation of Army Knowledge Management (AKM): Enterprise Information Environment Mission Area Information Technology Portfol...
 Mobile Armor ordering instructions are now available: The Army has released the ordering instructions for the Army approved Data At

Login/Registration:
Login or Register for it e-mart

More CHES Resources
Government Employee Purchase Program
Prospective Vendor FAQs
Army/DoD Standards and Policies
Quote/Proposal
Request a Waiver
Contracting Guidelines / Templates

Recent MODs/ECPs:
CITRIX CITRIX SYSTEMS
INC. MOD 14
MPS-1 MICROSOFT MOD 26

it e-mart – FEATURES

- Search, Browse, and Compare capability for all products in all catalogs
- Business-to-Business Integration (B2Bi) capability
- Order Status
- Government Employee Purchase Program
- Microsoft Home Use Program (HUP)
- No Cost Software / Software Exchange
- Contract information, modifications, and lists of products
- Policy page
- Microsoft Approval process
- Waiver Process
- Look for the new improved website 3QFY09



CHESS BUSINESS REPORT

FY08
Total Sales:
\$2.24B

FY09 YTD
Total Sales:
\$496M



TOTAL SALES:
\$15B



FY08
Cost Avoidance:
\$405M

Software:
\$162M

Hardware/Services:
\$242M

SUMMARY

- **CHES** contracts and License Agreements leverage the Army's Enterprise purchasing power and meet all DoD Army Standards for the Enterprise.



Are you part of the Enterprise?

CHESS CONTACT INFORMATION

COMPUTER HARDWARE,
ENTERPRISE SOFTWARE AND SOLUTIONS
SFAE-PS-CH, BUILDING 283, SQUIER HALL
FT. MONMOUTH, NJ 07703-5605

CHESS Hotline: 888.232.4405
Fax: 732.532.5185 DSN: 992.5185

Web Site: <https://chess.army.mil>

*Home of it e-mart –
the Army's IT e-Commerce System*

ACRONYMS

■ ADMC	Army Desktop and Mobile Computing
■ AGM	Army Golden Master (NETCOM)
■ AKO	Army Knowledge Online
■ ASCP	Army Small Computer Program
■ AWCF	Army Working Capital Fund
■ B2Bi	Business to Business Integration
■ C2	Command And Control (Systems)
■ CA	Cost Avoidance
■ CB	Consolidated Buy
■ CHES	Computer Hardware, Enterprise Software and Solutions
■ CON	Certificate of Networthiness
■ DISR	DoD IT Standards Registry
■ ESI/ELA	Enterprise Software Initiative/Enterprise License Agreement
■ GSA	General Services Administration
■ HUP	Home Use Program (Microsoft)
■ IDIQ	Indefinite Delivery – Indefinite Quantity

■ IPv6	Internet Protocol, version 6
■ ITAM	Information Technology Asset Management
■ ITEC-4	Information Technology E-Commerce and Commercial Contracting Center
■ <i>it e-mart</i>	Information Technology – Enterprise Mart
■ ITES	Information Technology Enterprise Solutions
■ MIPR	Military Interdepartmental Purchase Request
■ MS ELA	Microsoft Enterprise License Agreement
■ NETCOM	Networks Command (Army)
■ OEM	Original Equipment Manufacturer
■ PEO EIS	Program Executive Office – Enterprise Information Systems
■ PKI	Public Key Infrastructure
■ RFID	Radio Frequency Identification
■ RFP	Request for Proposal
■ RFQ	Request For Quote
■ SmartBUY	Federal Program to leverage the Software Buying Power of all Federal Agencies
■ SPM	Software Product Manager (DoD)
■ UID	Unique (Item) Identification